

## Yvon Bernard

As a Business Development Manager, Yvon Bernard is responsible for identifying new customers and bringing them from the feasibility study stage into mature projects. He actively networks with various stakeholders to ensure the successful implementation of projects. His role involves building relationships with potential clients, understanding their needs, and presenting them with suitable solutions. By effectively promoting the technologies for the production of biofuels and bio-based chemicals, Yvon plays a crucial role in driving the growth and success of Axens in the low carbon and renewables field

Before joining Axens, Yvon had a decade of experience in the upstream oil and gas industry, working with Schlumberger in Southeast Asia and the Middle East. He then transitioned to the downstream business with Axens. In 2014, he joined Axens as a startup Manager, overseeing the startup of two major refineries in Thailand and Kazakhstan. After three years as a Sales Manager for process licensing in the Asia region, he moved to the renewable group as a Business Development Manager.

Yvon Bernard holds an MSc degree in general engineering from the engineering school of Arts et Métiers in Lille, France. He also completed a final graduating program in Kunming, China.

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